

## 2023 revenues of €687 million: a 9% increase driven by organic growth and acquisitions

SFPI GROUP will achieve consolidated revenues of €687,6 million for the fiscal year ending December 31, 2023, up 9,3% compared to fiscal 2022, above previous forecast. This data is currently being audited.

The sales by division is as follows:

		2023		2022		variation	
		€m	In %	€m	In %	€m	In %
BUILDING	DOM SECURITY	232,0	33,7 %	207,6	33,0 %	24,4	11,7%
	MAC	250,0	36,3 %	232,3	36,9 %	17,7	7,6%
INDUSTRY	NEU-JKF	135,0	19,7 %	129,0	20,5%	6,0	4,7%
	MMD	70,6	10,3 %	60,2	9,6 %	10,4	17,2%
TOTAL CONSOLIDATED		687.6	100 %	629,1	100%	58.5	+9,3%

Organic growth accounted for 41% of this increase in sales ( $\leq 24$  million), while external growth accounted for 59% ( $\leq 35$  million). In 2023, SFPI GROUP integrated the Italian company VIRO, acquired in March 2023, and recorded 12 months of sales for the Austrian company WO&WO, acquired in July 2022. These two integrations generated sales of  $\leq 10.5$  million and  $\leq 45$  million respectively in 2023.

Find the details of these acquisitions on our website: Acquisitions SFPI GROUP

Details of the 2023 consolidated results will be published at the close of business on April 18, 2024.

identity : Ticker : SFPI – Compartiment B Code ISIN : FR0004155000

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## Sfpi Group

SFPI Group (Safety for People and Industry) was created in France in 1985. Today, it constitutes a group of companies specialized in the safety industry for people, goods and environment. They're united within 4 autonomous, innovative and digitalized operating divisions: DOM Security, MAC, MMD, NEU-JKF. SFPI Group generates a turnover of more than 680 million Euros, employs 4200 collaborators and delivers solutions such as buildings security and convenience, air-treatment and energy saving, both for industrial and private markets. Industrial, responsible and European with global ambitions, SFPI Group is pursuing its international expansion.

Complete financial presentation on finance.groupe-sfpi.com